

SUCCESS STORIES



RISK	COVERAGE	PREMIUM	PREMIUM BASIS/ EXPOSURES
CASUALTY			
Chemical Manufacturer	GL/PL/CPL/EIL/Product Pollution	\$20,000	Revenue \$3M
Hazardous Waste Hauler	GL/PL/CPL, Auto, WC & Excess	\$550,000	Receipts - \$35M, 30 Autos
Underground Storage Tank Manufacturer	GL/PL/CPL/EIL/Product Pollution	\$20,000	Receipts - \$3.5M
Asbestos Abatement Contractor	GL/PL/CPL, Auto, WC & Excess	\$150,000	Receipts - \$20M
Fire/Restoration Contractor	GL/PL/CPL, Auto, WC & Excess	\$200,000	Receipts - \$25M
Environmental Consultant & Contractor	GL/PL/CPL	\$7,500	Receipts - \$5M
Drum Manufacturer	GL/EIL/Product Pollution	\$10,000	Receipts - \$1M
Wastewater Treatment Plant with Potable Water	GL/CPL/PL/EIL/Product Pollution	\$925,000	Receipts - \$45M
Metal Recycler	GL/CPL/PL/EIL, Auto, WC, & Excess	\$300,000	Receipts \$10M, 15 Autos
Construction Manager (Agency)	GL/PL, HNOA	\$7,500	Receipts \$1.1M
Solar Manufacturer/Installer	GL/CPL/PL/EIL	\$10,000	Receipts \$2M
Construction Manager	GL/PL/HNOA	\$5,200	Revenue \$228K
Metal Recycler	GL/CPL/EIL/XS	\$61,000	Revenue \$30M
Environmental Consultant & Due Diligence Engineer	GL/CPL, E&O, MLI, Property, Foreign Pack, WC, XS, & Auto	\$940,000	Revenue \$77M
Concrete Pipe Manufacturer	GL, XS, & Property	\$740,000	Revenue \$50M
ERRORS & OMISSIONS			
Environmental & Civil Engineer	E&O/CPL	\$234,000	Revenue \$83M
Geotechnical Engineer (Slope Stabilization Project)	E&O (project-specific)	\$175,000	CV \$6M, 1-year term, 4-year ERP
Geotechnical Engineer	E&O/CPL	\$75,000	Receipts \$10M
Land Surveyor	E&O/CPL	\$45,000	Receipts \$5M
General Contractor/Construction Manager (Agency)	E&O/CPL	\$18,000	Receipts - \$7M
Civil Engineer	E&O/CPL	\$10,000	Receipts - \$2.5M

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SITE POLLUTION LIABILITY			
Brownfield Redevelopment - Residential Townhomes	EIL	\$105,000	Industrial facility redevelopment for residential use, 10 yrs policy term
Shopping Center with a Dry Cleaner	EIL	\$45,000	1 location, 10 yrs policy term, new and pre-existing
Office Building Portfolio	EIL	\$25,000	4 locations, 3 yrs policy term, new and pre-existing
Gas station with 2 USTs (w/ Financial Assurance)	EIL/UST	\$10,000	1 location, 2 tanks built in 1998
Historic Apartment Buildings	EIL	\$50,000	25 Unit Apartment built in 1980s, Mold Coverage, 5 yrs policy term
Warehouse Portfolio	EIL	\$15,000	2 locations, 10 warehouses, 3 yrs policy term
BRAC Redevelopment - Residential Condos	EIL	\$350,000	Residential Redevelopment of former BRAC site, 10 yrs policy term, BRAC indemnification
Real Estate Development Portfolio	EIL Program	\$215,000	\$5M limit, 5 yrs policy term, 14 locations to start, \$10K pro-rated for each new location
Gas Station Portfolio (w/ Financial Assurance)	EIL/UST	\$80,000	25 locations, 110 tanks
Transactional Deal - Impacted Industrial Facility	EIL	\$102,000	\$3M limit, 10 yrs policy term, pre-existing with NODs
Chemical Manufacturer & Distributor	EIL	\$2,900,000	\$75MM/\$75MM Limits, 3 yrs policy term, 40 locations
Mixed Use Commercial Building with Active Dry Cleaner	Lender Liability/EIL	\$13,000	Loan Value - \$400K
CONTRACTORS POLLUTION LIABILITY			
Plumbing Contractor	CPL/PL	\$10,000	Receipts - \$15M, \$100K - Design Fee
Grading Contractor	CPL	\$5,000	Receipts - \$10M
Residential Development	Wrap Up CPL (OCIP)	\$96,000	Construction Cost - \$32M, 90 Unit Apartment, 10 years completed ops
Residential Development	Wrap Up CPL (OCIP)	\$17,500	Construction Cost - \$7M, 24 townhomes, 10 years completed ops.
Waterproofing Contractor	CPL	\$5,000	Receipts - \$3M
Street and Road Contractor	CPL	\$7,000	Receipts - \$8M
Renovation of Historic Hotel	Wrap Up CPL (CCIP)	\$30,000	Construction Cost- \$33M
Residential Development	Wrap Up CPL/OCIP	\$35,000	Construction Cost - \$15M, demolition of old building and construction of 20 unit condos